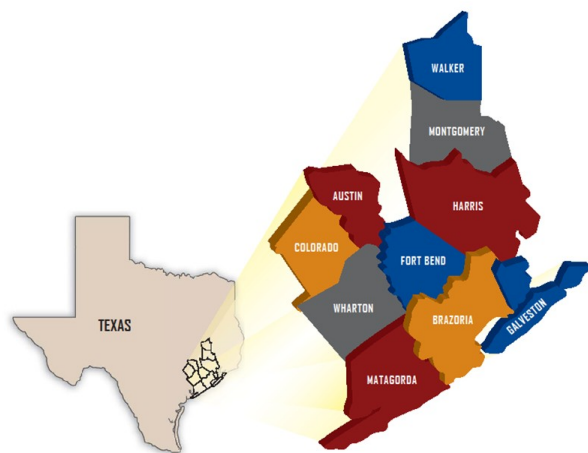


Send your application and fee to:  
Sam Houston RC&D Area, Inc.  
9726 US 59 Rd  
Suite 1003  
Wharton, Texas 77488  
Phone: (979) 532-0077 Ext. 124  
Fax: (979) 532-1827

Serving Austin, Brazoria, Colorado,  
Galveston, Fort Bend, Harris,  
Matagorda, Montgomery, Walker,  
and Wharton Counties.



Sam Houston RC&D and the USDA is an equal opportunity provider and employer.

## Workshop Facilitator

Jerry Pearce is the Coordinator for the De-Go-La Resource Conservation and Development Project. He works with nonprofits and local governments in a 16 county area. In addition, he facilitates grantsmanship workshops throughout Texas. Jerry holds a bachelor's degree in Agronomy from Texas A&M College Station. He also holds a Master of Arts in Interdisciplinary Studies with concentrations in nonprofit leadership and business management from UH-V.



312 S. Main Rm.310  
Victoria, TX 77901  
Phone: 361-570-7138  
Fax: 361-575-9537

Email: [admin@degolarcd.org](mailto:admin@degolarcd.org)  
Website: [www.degolarcd.org](http://www.degolarcd.org)

Sam Houston Resource  
Conservation and  
Development Area, Inc.

Presents the

## 2010 Principles of Grantsmanship Workshop

September 8th  
2010

Featuring  
Jerry Pearce

In partnership with  
De-Go-La Resource  
Conservation and  
Development Area,  
Inc.

As our nation confronts difficult economic times, nonprofit organizations must compete more aggressively for funders' support. In response to this challenge, the Sam Houston Resource Conservation and Development Council presents the

## **2010 Principles of Grantsmanship Workshop**

The workshop addresses your organizational concerns for funding through training that strengthens your resource management, assessment and collaboration skills. We hope that you'll join us!

### **Program Details**

Principles of Grantsmanship  
Featuring: Jerry Pearce,  
De-Go-La RC&D.

Wednesday September 8  
Wharton County Junior College

Library  
911 Boling Highway  
Wharton, Texas

Registration: \$75.00  
\$100 after August 23rd

Wednesday, September 8

8:00 a.m. - 8:30 a.m.	Registration
8:30 a.m. - 12:00 p.m.	Workshop
12:00 p.m. - 1:00 p.m.	Lunch Break
1:00 p.m. - 4:30 p.m.	Workshop

### ***Workshop Objectives:***

Participants will learn:

- ✓ Researching funders and project planning
- ✓ Data collection and organizing information
- ✓ Project presentation

### ***Workshop Description:***

Principles of Grantsmanship will give you the fundamental tools to develop, research and write effective grant proposals. You will learn the essential elements of project development and planning. You will also explore the process of identifying potential funders for projects.

This one day workshop will introduce you to the components of a winning proposal and to effectively "tell" your story to funders. Ultimately you will discover the overall grant process and how you can help build to a successful grantseeking program.

**Due to the nature of this workshop there is a limit of only 25 participants.**

Who Should Attend:

- ✓ Anyone new to the field of grantsmanship needing an introductory workshop.
- ✓ Board members, volunteers, staff and others who could benefit from a basic understanding of grant proposal writing.



## **Registration Form:**

\_\_\_\_\_  
Name

\_\_\_\_\_  
Organization

\_\_\_\_\_  
Title / Department

\_\_\_\_\_  
Mailing Address

\_\_\_\_\_  
City, State Zip

\_\_\_\_\_  
Email Address

\_\_\_\_\_  
Phone

\_\_\_\_\_  
Fax

Fee: \$75.00 Before Aug. 23rd  
\$100.00 After Aug. 23rd

☐ Check # \_\_\_\_\_

☐ Cash

Make checks payable to Sam Houston RC&D